



Scott Morris

Sales Director

National Benefit Partners

Scott joined National Benefit Partners, a U.S. Employee Benefits Services Group member firm, in December 2022 as Sales Director and Vice President of Business Develop with over two decades of experience in the Employee Benefit space. His first 15 years were spent building and running a successful consulting firm focusing on life and disability for high-net-worth clients. Branching out to gain recurring revenue, Scott's firm began managing all aspects of his clients' benefit plans, including core medical, dental, and supplemental. After selling his company, Scott assisted a few national carriers in the ancillary space bolster their presence in the Southwest.

Utilizing his knowledge of the broker space, Scott's success led him to join NBP. Looking for the last chapter, NBP offers the best of both worlds by utilizing best-in-class carriers with best-in-class Allied Distributors where Scott can combine his product strategy, knowledge and relationships of over 20 years.